JOHNNY PROANO

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SKILLS

Languages: Ruby, JavaScript, HTML, CSS, SQL
Frameworks: Ruby on Rails, React.js, Bootstrap
Databases/Libraries/Tools: Postgres, APIs, Node/npm, Git, GitHub, Firebase, Redux, Swiper

CODING PROJECTS

BrewR - Capstone Project - [Repo-Backend](#) - [Repo-Frontend](#) - [Demo](#)

- BrewR allows users to login/signup, create a tour with user added breweries and breweries sourced through the **Beer Mapping API** by searching city and state.
- Backend **RESTful API** using **MVC architecture** built with **Ruby on Rails**.
- Frontend single page application built with **npm, webpack, React.js, Swiper, HTML, and CSS**
- Secure authenticated user profiles using **JSON web tokens**.
- Future feature implementations include: using GPS to find location/breweries to auto build brewery tours with nearest location as start point, user ratings and notes section, tour sharing.

Movie-Watchlist | Color-Scheme | BlackJack - [Repo Watchlist](#) [Demo](#) | [Repo Color](#) [Demo](#) | [Repo BlackJack](#) [Demo](#)

- Developed three web-based applications using **Semantic HTML, CSS,** and **Vanilla JavaScript**. Deployed using **Netlify**.
- The first two applications, Movie-Watchlist and Color-Scheme, make use of **DOM Manipulation** and **API integration**, specifically the **OMDb API** for movie data and the **Color API** for rendering color schemes. The Movie-Watchlist application offers various features such as search functionality, the ability to add/remove movies from local storage, and the rendering of saved movies in the watchlist. In the Color-Scheme application, users can copy their favorite color to the clipboard and adjust it by selecting different color schemes.
- For the third application, BlackJack, I have implemented a dealer with improved user experience through the use of set conditionals.

Disney+ Clone - [Repo](#) - [Demo](#)

- A responsive clone of Disney plus built in React using styled components. **Firebase** database for content, Google Auth for login/logout and **Redux** to manage the state. Deployed with Netlify.

EDUCATION

Actualize Coding Bootcamp | Certificate in Full-Stack Web Development September 2022 - January 2023
A four-month full-stack web development bootcamp. Core technologies included Ruby, Rails, JavaScript, and React.js. Special emphasis on API-driven development, version control with Git, professional tooling, team collaboration, and continual learning.

Arizona State University

Bachelor of Science	Full Stack Web Development	**Present - 2024**
Certificate in Web Development with HTML, CSS, Bootstrap, JavaScript, & APIs, Global Tech Exp.	**2021**
Bachelor of Arts	Liberal Studies	**2019**

EXPERIENCE

Actualize Coding Bootcamp | Teaching Assistant   February 2023 - Present

- Support students and lead instructor with JavaScript, Ruby, and SQL exercises with live-demonstrations of problem decomposition.
- Supervise 8 students 4 hours per day during white-boarding, paired-programming, individual and group projects and exercises
- Improve student performance and class participation by providing 1-on-1 feedback, fielding computer programming logic questions, and using active listening skills with distressed students.
- Cultivate a welcoming and collaborative environment by normalizing student challenges, demonstrating open communication, and encouraging self-reflection as tools for a growth mindset.

Lumen Technologies | Account Manager   September 2021 - March 2023

- Generate new sales through network events, prospecting, cold-calling, analyzing Salesforce base accounts to execute monthly $3500 quota.
- Mentor to 5 onboarding team members on process and sales practices, reducing system errors and increasing team sales.
- Conduct 5-10 weekly discovery meetings with new clients through extensive research on the organization's mission and growth initiatives, achieving long-term relationships and client retention.

IWG (Regus) | Area Sales Manager Northern Illinois   April 2014 - August 2021

- Oversaw sales process execution and operations for 7 locations, improving the occupancy of each business center from 40% to 75%.
- Improved closerate to 60% by generating new leads through referrals, prospecting, and networking, increasing overall revenue.
- Exceeded employee viewpoint score, team promotions, and client retention by leading team members through roleplaying, training, meetings, and 1-on-1 reviews.

Best Buy Stores | Store Manager   November 2001 - August 2012

- Led and developed teams of up to 120 employees, improved team culture with dedicated recognition programs through team events and games, improving our customer experiences ratings and performance.
- Facilitated the 90 day process for a new store opening for a targeted market through planning, recruiting, hiring, training, teambuilding, networking, and marketing, resulting in a successful launch.
- Implemented departmental business plans through analyzing Profit & Loss results and collaborating with 12 store teams to execute district performance.
- Innovated GeekSquad bundled service solution packages to increase our services install sales achieving top 10 performance for the entire company.